

LEADPRO-CRM

A CRM solution with
Inventory Control &
Accounting System

PROSOFT **INFORMATICS**

technology :: knowledge :: exeperience

CRM for all responsibilities, activities in an organization that have to do with
Creating, communicating, delivering & offerings that have value
for Customers, Clients or Business partners.

OVERVIEW...

- **A one-stop-hub for all your ERP, CRM and Payroll solutions.**
- **Can be integrated with SAP B-ONE.**
- **BI for real-time access to insightful and actionable data right at your disposal with a unified view.**
- **Reduced integration time and IT expenditures.**
- **Supports On Premise, Hybrid and Online solution.**
- **Business-Suite as SAAS available for SMLS Industries.**
- **Reduced integration time and IT expenditures.**
- **Ready-to-deploy, flexible and boutique-style web-based business process improvement solutions to help businesses scale seamlessly.**

PROSOFT INFORMATICS is a leading-edge, Navi Mumbai based technology company serving clients with systems integration, consultancy and full turnkey solutions for their IT requirements, driven by a group of young professionals.

We are **SAP B-ONE Partner**, and known as ERP/CRM consultant, we offers a wide range of software solutions and services; ERP/CRM solutions, Business and Accounting Software Solutions, IT Infrastructure and Networking Solutions, Web Development, Consulting Solutions, Contact Centre solutions and Annual Maintenance Contract services, all designed to assist business performance, growth and profitability.

We serve the needs of small, medium and large companies with tailored business software solution, Construction, Real Estate, Hospitality, Retail and

INTRODUCTION ...

Logistics, Distribution and Manufacturing are among the key vertical markets we focus on.

Our approach to customers is consultative, and with careful attention to their business needs. We define the optimum software solution for our customers supported by the best implementation, training and after sales support.

LEADPRO-CRM

LEADPRO-CRM is a modern tool for marketing automation, does not need further integration of any other sales tools & applications in the future thus saving cost and increasing efficiency.

A strong analysis at right time for business design is a strong feature of LEADPRO-CRM.

Portability of device, data security, data sharing between online and offline models is another feature what makes us different than others.

Certain highlights of our products includes planning, reminders, assign accounts & tasks, loyalty, multi-level approval, automated emails and integrated document management to address the current and future needs of a growing business.

As futuristic CRM solution, LEADPRO-CRM is design for top-line growth, customer satisfaction & loyalty, the competition, and profitability.

BENEFITS

- ✓ Easy User Interface, Online Helpline
- ✓ Access - Any Where Any Time
- ✓ Easy Customization
- ✓ Un-Limited user
- ✓ No Additional Cost
- ✓ Available as SAAS

WHY LEADPRO-CRM

LEADPRO-CRM

- ✓ is design for
 - ✓ Sales Executive
 - ✓ Service Executive
 - ✓ Professional Service Providers
 - ✓ Consultants
 - ✓ Customers
 - ✓ Suppliers (Vendors)
 - ✓ Brokers & Commission Agents
- ✓ is a customizable web portal.
- ✓ Supports strong BI & Analysis.
- ✓ can be integrated with **LeadPro-ERP & SAP Business One.**
- ✓ has great User Interface supports Desktop & Mobile device.
- ✓ supports location trackers using mobile GPS.
- ✓ Is customizable and supports great data security.
- ✓ supports Crystal / SQL Reports and can be down load to Excel / PDF.

WE SIMPLY CREATE BETTER SOLUTIONS
PROFESSIONAL QUALITY WEB DESIGNING

THINK TALK REALIZE
CRM WITH INVENTORY & ACCOUNTS
[SALES/SERVICE]

ERP/CRM BI Simulation
SAP-B1 Integration
SOFTWARE-WEBSITE-APP DEVELOPMENT COMPANY
WE WILL TURN YOUR IDEAS IN VIRTUAL REALITY

Complete Range of Creative Design Solution to Impress World Audience

OUR SERVICES

- ERP Software
- E-Commerce Solutions
- Web Hosting
- Web Applications
- Customized Mobile Apps
- Social Media Marketing
- Infographic Video
- Cloud Solutions
- Software Training
- Implementation
- Bulk Data Processing
- Backup Solutions
- CSuite / Webmail Email
- GST Billing Software
- Bulk SMS
- And Many More...

SAP Partner

SAP® Partner
Open Ecosystem



CRM ERP

Prosoft Informatics is a SAP Open Ecosystem Partner and our both the product LEADPRO-ERP & LEADPRO-CRM can be integrated with SAP Business-ONE. As good track record of successful implementation across global we are known for ERP/CRM solutions, BI & customized MIS.

Ensure ERP & other related application implementations, resolve application issues, fulfill new and unique user and business requirements, while ensuring the optimal use of application systems

WE

- Provide ERP and support system solutions for business processes
- Transfer system knowledge to the key users, conducting gap analysis, system configuration, data migration
- Provide user training and manage support tickets

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LEADPRO-ERP
2017

www.leadproerp.com

LEADPRO-CRM
www.leadprocrm.in

Implementation & Support

Successful Implementation speaks lots for us...

Emerge means "Come to Light".

Emerge LEADPRO-CRM to your business activity;
we believe that this product will bring you success with true analysis.

LEADPRO-CRM

- Dash Board
- User Administration
- Sales Promotion
- Enquiry (Lead)
- Accounts
- Contacts
- Opportunity
- Service Contract
- Warranty Claim
- Estimate
- Quotation
- Order Confirmation
- Project Management
- Sales Invoice
- Task Management
- Activity Log
- To-Do
- Reminders
- Calendar
- Job Card
- Time Log
- Job/Lead Transfer
- Communication
 - ✓ SMS/E-Mail
 - ✓ Messenger

ERP Integration (Optional)

- ✓ Projects
- ✓ Accounts
- ✓ Stock

LEADPRO-CRM [IV]

LEADPRO-CRM



- Inventory Control
 - ✓ Products
 - ✓ Item Master
 - ✓ Services
- Request For Material
- Purchase Request
- Purchase Order
- GRN / Invoice
- Material Issue Voucher
- Return Voucher (Scrap + Tools)
- Vendor Registration
- Ledger
- Payment Reminder
- Payment Request

LEADPRO-CRM [AC]

LEADPRO-CRM [IV]



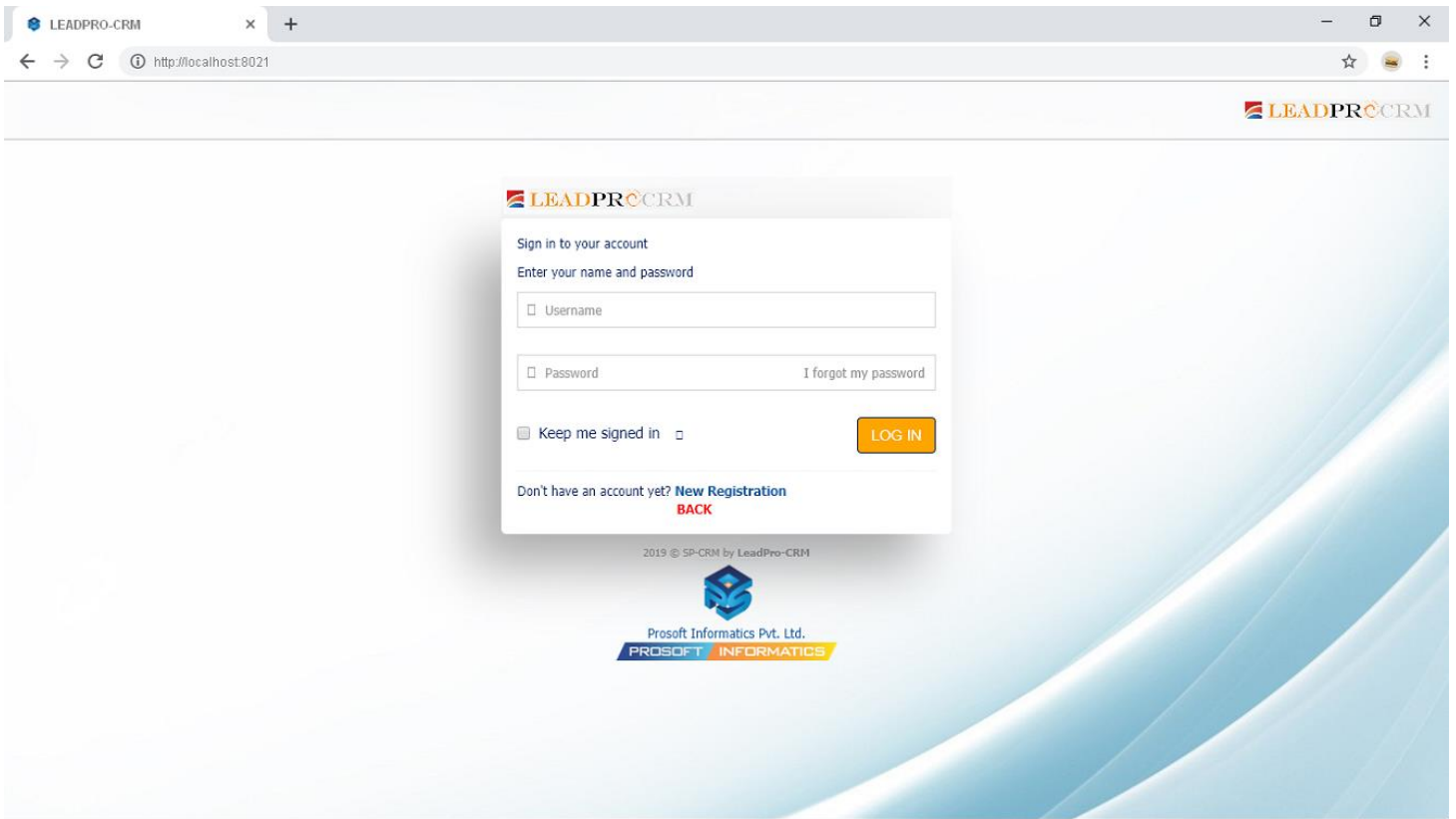
- Project + Account Verification
- Ledger Accounts
- Group Account
- Approvals
- Vouchers
 - ✓ Receipts
 - ✓ Payment
 - ✓ Journal
 - ✓ Expenses
 - ✓ Advance
 - ✓ Petrol/Vehicle
- Ledger Statement
- Bills Entry & Schedule
- Purchase Invoicing
- Sales Invoice Posting
- Currency Conversion
- Trial Balance
- Final Accounts
- Opening Balance Updates

SOFTWARE / HARDWARE

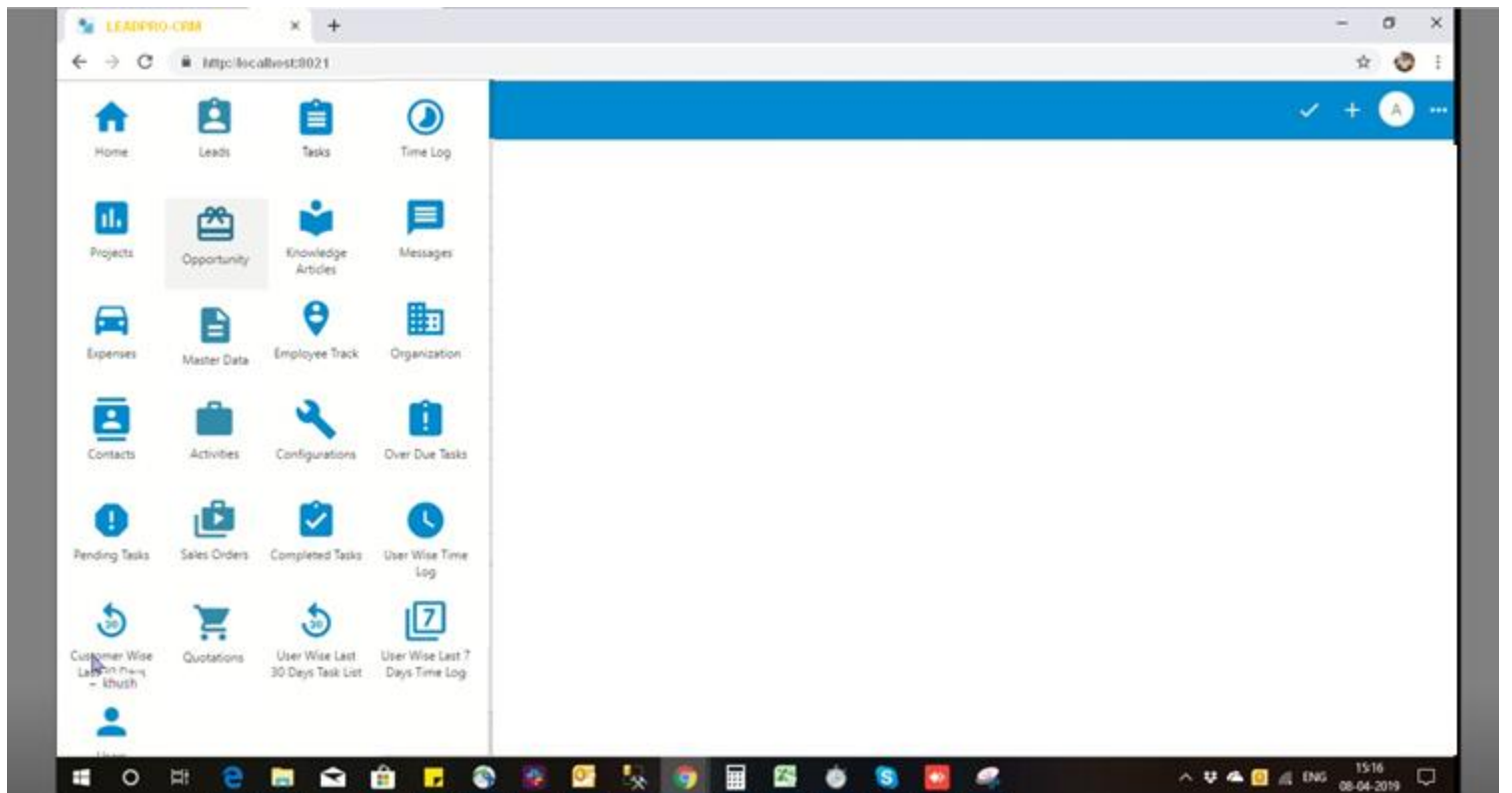
- ✓ SHARED / DEDICATED WINDOWS HOSTING (OR OWENED SERVER WITH STATTIC IP ADDRESS)
- ✓ SQL DATABASE (MIN 1 GB)
- ✓ CRYSTAL REPORT SUPPORT
- ✓ Dot.Net (4.5)
- ✓ WINDOWS SYSTEM
 - WINDOWS SERVER
 - WINDOWS 7/XP ONWARDS (32/64 BIT Machine)
 - MS-Office



LOGIN



MENU

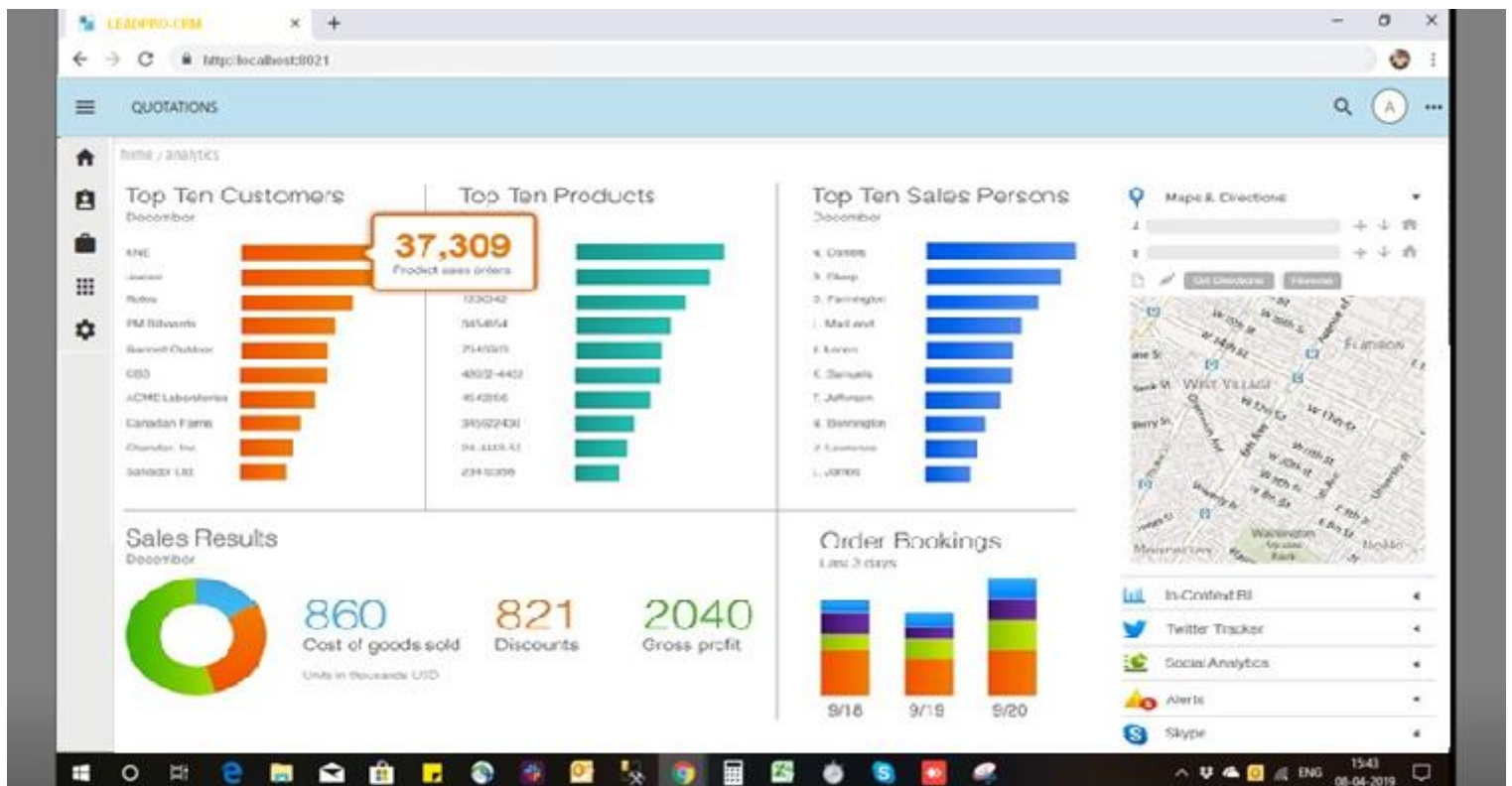


ENQUIRY (SALE/SERVICE/JOBWORK)

The screenshot shows a web application interface for LEADPRO-CRM. The main content is a table of enquiries. The table has columns for various fields including ID, Name, Mobile No., Category, Location, Property, Type, Sub-Type, Action, Executive, Source, and Ref-ID. A search button is located to the right of the table headers. Below the table, there are several columns of data for each enquiry, including dates, times, and user names. At the bottom of the table, there are three columns of status indicators: green 'L', yellow 'P', and red 'T'.

| ID | Name | Mobile No. | Category | Location | Property | Type | Sub-Type | Action | Executive | Source | Ref-ID | Search |
|----|----------------|------------|------------|-------------------------------|----------|------|----------|--------|-----------|--------|--------|--------|
| 1 | subhash jadhav | 996761227 | 05/04/2019 | callback 06/04/2019 at 11am | SMS | kap | | | | | | |
| 2 | janit | 737702368 | 05/04/2019 | call back 06/04/2019 at 11am | SMS | kap | | | | | | |
| 3 | suhal | 885097250 | 05/04/2019 | 04/04/2019 site visit | SMS | kap | | | | | | |
| 4 | SANTOSH RAO | 983284067 | 05/04/2019 | SUNDAY -CNG 12PM | EMAIL | KCR | | | | | | |
| 5 | SHANTARAJ | 794963224 | 05/04/2019 | SAT CHG. AFTERNOON | EMAIL | KCR | | | | | | |
| 6 | sefaraz sheikh | 932993669 | 02/04/2019 | site visit 07/04/2019 | EMAIL | kap | | | | | | |
| 7 | vikram singh | 985388887 | 02/04/2019 | site visit 07/04/2019 | EMAIL | kap | | | | | | |
| 8 | late hadan | 996764298 | 02/04/2019 | site visit 07/04/2019 | EMAIL | kap | | | | | | |
| 9 | salvi | 983228764 | 02/04/2019 | site visit 07/04/2019 | EMAIL | kap | | | | | | |
| 10 | divyeshwar | 970281992 | 02/04/2019 | site visit on 07/04/19 | EMAIL | kap | | | | | | |
| 11 | ASHOK | 922132758 | 02/04/2019 | CALL HIM BEFORE 12PM OR AFTER | EMAIL | KCR | | | | | | |
| 12 | UMESH NAIR | 985879679 | 02/04/2019 | FRIDAY CNG FOR OFC VISIT | EMAIL | KCR | | | | | | |
| 13 | Duber shahh | 913761480 | 01/04/2019 | send whatsapp details | EMAIL | Pra | | | | | | |

DASHBOARD (Note is customized dashboard, can be based on Service Call/Records & Updates)



THANK YOU

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PROSOFT INFORMATICS

technology :: knowledge :: experience

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